

Planning, services for financial and investment planning, banking, insurance, and business financial management.

Sample Career Specialties / Occupations	Personal Financial Advisors •Tax Preparation Specialists •Sales Agents- Securities, Commodities •Investment Advisors •Brokerage Representatives •Development Officers •Securities/Investments Analysts •Stock Brokers	Accountants• Financial Analysts•Treasurers, Controllers and Chief Revenue Agents•Auditors•Economists•Tax Auditors •Collectors•Revenue Agents •Benefits Specialists •Real Estate Analysts • Certified Purchasing Professionals •Client Managers	Credit Analysts• Loan Officers• Account Representatives• Tellers•Loan Processors•Customer Service Reps•Data Processors• Internal Auditors•Compliance Officers•Title Researchers & Examiners•Abstractors •Repossession Agents •Network Service Representatives •Operations Managers •Debt Counselors	Claims Representatives, Examiners, and Investigators •Insurance Appraisers•Underwriters• Actuaries •Sales Agents •Customer Service Agents •Processing Clerks •Direct Marketing Representatives •Insurance Brokers •Loss Prevention Specialists
Pathways	Securities & Investments	Business Finance	Banking Services	Insurance
CCTC /Career Ready Practices	The Common Career Technical Core (CCTC) includes a set of standards for each of the 16 Career Clusters TM and their corresponding Career Pathways that define what students should know and be able to do after completing instruction in a program of study. The CCTC also includes an overarching set of Career Ready Practices that apply to all programs of study. The Career Ready Practices include12 statements that address the knowledge, skills and dispositions that are important to becoming career ready.			

